#### **Partnership Opportunities**

WERRIBEE PARK APRIL  $29^{TH} - MAY 2^{ND}$ 







The Victorian State Jumping Titles are to be held from 29<sup>th</sup> April until 2<sup>nd</sup> May at Werribee Park National Equestrian Centre.

This year the event will be held on the NEW Martin Collins Australia waxed surface as well as the hallowed turf of the polo fields. Our vision is to run one of the best events in the country with the best surfaces, gear and officials whilst the layout and atmosphere will bring a truly European feel to the event.

We are delighted to offer partnership opportunities to be a part of our State event! The striking layout incorporates a picturesque grassed central competition arena surrounded by marquees for the Trade Village, dedicated VIP building and spectator seating.

You have the opportunity to witness the best of Victorian and Australian jumping talent while also promoting your business.





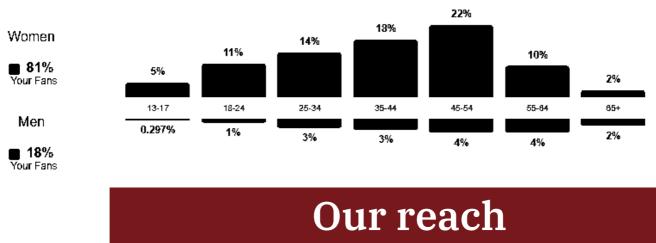
### The demographic

The event demographic is from approximately 10 years of age up to 70 years of age with the ages 16-45 being the most prevalent. The predominant demographic following the event are females but at the actual event it is a mix of male and female.

The Equestrian industry contributes \$1.3 billion to the Australian economy

- (survey prepared by SBP and Street Ryan, December 2016)
  - Competitor involvement spans 20+ years
- Level of involvement high (57% engage 5+ times per week)
  - 84% are aged from 16 years to 64 years
    - 40% earn from \$80K to \$200K
    - Over 50% are tertiary educated
      - 70% own their own horses

The Event will attract riders and their families from all over Victoria and other states of Australia. Competitor and Spectator numbers are expected to exceed 2000 over the 4 days of the event.



The event will be heavily promoted on social media and has an expected reach of approximately 5,000 -20,000 people leading up to the event using platforms such as Facebook, Twitter, Instagram.

The Event will be promoted on the Equestrian Victoria website as well as the event dedicated website.

Posts (i)		Posted Date	Estimated Reach	3s Video Views	10s Video Views	Unique 3s Video Views	Post Engagement	Average Video Watch Time
東京	Jumping Victoria State Titles BREAKING NEWS !! Clint Rose,	<ul> <li>03/03/2021</li> <li>8:11 PM</li> </ul>	4.4K	2.8K 100%	1.2K 100%	2.2K	322	0:14 / 1:50

#### https://jumpingvictoriastatetitles.org.au

Recent facebook post engagement example





# Event Naming Rights

- Naming Rights of the Show
- Naming Rights to the Main Arena
- Logo on all sashes and rugs
- Company signage on all arenas



- Company Logo and link on social media
- Company Logo and Link on Jumping Victoria webpage
- Full page colour advertisement in event program
- Regular social media promotion
- PA promotion and advertising throughout the Show
- 4 VIP tickets for all four competition days
- Promotional jump on main arena (at your own cost)
- Opportunity for trade stand (at cost)
- Presentations

## \$15,000

# We invite you to partner with us to be a part of this great event!



### Arena Sponsorship \$4000

Photo Credit: Taylah Lambert Photography

- Naming Rights to an Arena.
- Company signage on sponsored Arena.
- Company Logo and Links on Social Media
- Full page colour advertisement in event program
- Regular social media promotion
- PA Promotion and advertising throughout the show
- 3 VIP tickets for all four competition days
- Promotional jump on sponsored Arena (at your own cost)
- Opportunity for trade stand (at cost)
  - Presentations

# **Titles Sponsorship**

#### Children's Title, Junior Title, Young Rider Title and Senior Title.

- Naming Rights to a title class in the Main Arena
- Company signage on Main Arena
- Company Logo and Links on Social Media
- Full page colour advertisement in event program
- Regular social media promotion
- PA Promotion and advertising throughout the show
- 2 VIP tickets for all four competition days
- Promotional jump on Main Arena (at your own cost)
- Opportunity for trade stand (at cost)
- O Logo on class sashes and rugs
- O Presentations

\$5000



"Billy Raymont 2019 Senior Title Holder" Photo Credit: Litte More Grace Photographics asiFeed

# **Feature Class Sponsorship**

#### Mini Prix, Future Stars, Amateur

Naming Rights to a class

\$3000

- Company signage on Arena 2
- Company Logo and link on social media
- <sup>1</sup>/<sub>2</sub> Page colour advertisement in event program
- \* \* \* \* Regular social media promotion
  - PA promotion and advertising throughout the show
  - 2 VIP tickets for all four competition days
  - Promotional jump on Arena 2 (at your own cost)
  - Logo on class sashes and rugs
    - **Presentations**

asiFeed

# **Tour Class Sponsorship**

Photo Credit: Derek O Leary

### \$2000

#### Stroller (1m), Hickstead (1.10m) and Milton (1.20m)

- Naming Rights to a Tour Class
- Company signage on Arena 3
- Company Logo and link on social media
- 1/4 Page colour advertisement in event program
- Regular social media promotion
- PA promotion and advertising throughout the show
- Promotional jump on Arena 3 (at your own cost)
  - Presentation.

## **Product / Contra**

### Haven't found anything to suit but would still like to be involved?

We are always looking for contra and general support. Some examples include:



- Products to be given as prizes;
- Plants and Flowers;
- Drinks and Catering; and
- Prizes for Competitors

### **Contact us**

# We would love to partner with you to make this event a success

All initial queries should be directed to Clint Rose <u>– clintrose@equestrianvictoria.com.au</u> Or via telephone 0434 698 705